

## Serial Console Server Trade-In Program

The Dominion<sup>®</sup> SX II is Raritan's next-generation serial console server that provides IT and network administrators secure IP access and control of serial devices, anytime, anywhere.

It's the most powerful, secure, reliable, easy-to-use console server on the market.



### How does the new SX II compare to the original SX?

	Original Dominion <sup>®</sup> SX	Dominion <sup>®</sup> SX II (Next Generation)
<b>Hardware</b>	133MHz CPU, 64 MB RAM 32 MB Flash Memory	<b>1GHz CPU, 512 MB RAM Up to 8 GB Flash Memory</b>
<b>Networking</b>	Single and dual models 10/100. IPv4 only	<b>Dual Gigabit LAN (all models) 10/100/1000. IPv4 &amp; IPv6</b>
<b>Power</b>	Single or dual AC models	<b>Dual AC or DC (all models)</b>
<b>Pinout</b>	Fixed Pinout Rollover cables required	<b>Autosensing DTE/DTC No rollover cables!</b>
<b>Security</b>	RC4 Encryption	<b>FIPS 140-2 Certified Encryption 256 Bit AES Encryption</b>
<b>Lifecycle</b>	End-of-Sales 2015 End of Support 2017	<b>2 Year Standard Warranty 3 Additional Years Available</b>
<b>Performance</b>		<b>10 Sessions per Port - 200 Total Sessions 10x to 20X Improvement</b>
<b>Deployment</b>	Manual Configuration	<b>Automatic USB drive or TFTP Configuration</b>
<b>Local Console</b>	Serial only	<b>Serial, USB &amp; KVM Connections</b>
<b>Cellular Modem</b>	N/A	<b>3G/4G Wireless Modem (USB)</b>
<b>Management</b>	FTP Server Required	<b>No FTP Server, Dominion Compatible</b>

### Why Trade up to the Next Generation Dominion SX II?

Many existing SX systems are out of warranty and past their useful life. The existing SX will go end of sales in the fourth quarter of 2015, with end-of-support planned for 4Q 2017. The new SX II is much more secure, with significantly higher performance (10X to 20X) and has many enhancements and features. Despite all these advances, the pricing is similar. Take advantage of this attractive trade-in program to trade up to the Dominion SX II for increased reliability, performance, security and support!

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### Trade-In Instructions

**END-USER OFFER INSTRUCTIONS:** This rebate amount will be credited to the reseller. The reseller in turn will pass this amount to you. If products are not returned, you may be invoiced for the amount of the discount by the reseller.

1. Contact your reseller with details on what you would like to trade in and the details of your new purchase.
2. Provide serial numbers of your trade-in equipment, manufacturer names, model numbers, port count and type. This information will be given to Raritan, which will offer a trade-in value. Then return your authorization RMA#.
3. Your Raritan reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company upon receipt of your old equipment.
5. Send us your old KVM and serial switches within 60 days of receiving your RMA#.
  - Include with this shipment a copy of your reseller's invoice for the new Dominion KX II, Dominion KX III or Dominion SX products that you have purchased as part of the program. Make sure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
  - Ship RMA product to:

Raritan Europe B.V.  
Attn: Customer Loyalty RMA# \_\_\_\_\_  
Jan van Galenstraat 59  
3115 JG Schiedam  
The Netherlands

### RARITAN RESELLER PARTNER INSTRUCTIONS:

1. When you receive the trade-in product details from your end-user, please complete the trade-in request form that you can obtain from your Raritan Area Manager or via [marketing.europe@raritan.com](mailto:marketing.europe@raritan.com).
2. Send the completed form to [marketing.europe@raritan.com](mailto:marketing.europe@raritan.com). They will validate the request and return an RMA# and trade-in value to you so you may place the order.
3. Send your end-user customer the RMA# to ensure that the trade-in products are returned to Raritan within 60 days.

This advanced trade-in discount will be credited to the reseller's invoice. The reseller in turn will deduct this amount from the end-user invoice.

Raritan accepts serial console servers from the following manufacturers: Raritan, Avocent®, Lantronix®, Opengear, WTI, and Perle.

**For more details on the trade-in program, contact +31 (0)10-284 40 40 or [sales.europe@raritan.com](mailto:sales.europe@raritan.com)**